

A RESOLUTION

01-*R*-1926

BY TRANSPORTATION COMMITTEE

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE AN EXTENSION AGREEMENT AND SECOND AMENDMENT TO CONTRACT 6419-95, THE LEASE AGREEMENT WITH FIRST UNION NATIONAL BANK FOR BANKING SERVICES AND FOREIGN CURRENCY EXCHANGE CONCESSION IN THE CENTRAL PASSENGER TERMINAL COMPLEX AT HARTSFIELD ATLANTA INTERNATIONAL AIRPORT, WHICH SHALL EXERCISE THE CITY'S OPTION FOR A FIVE (5) YEAR EXTENSION ON THE TERM OF THE CONTRACT, AND WHICH SHALL AMEND THE PREMISES WITH RESPECT TO AUTOMATIC TELLER MACHINES, THE OPERATIONS WITH RESPECT TO THE BANKING CENTER WEEKEND HOURS, AND PROVIDE FOR ELIMINATION OF WEEKEND CREDITS; AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta and First Union National Bank are parties to a Lease Agreement (Contract FC 6419-95), dated June 10, 1996, as heretofore amended by a First Amendment dated June 14, 1999, covering the Banking Services and Foreign Currency Exchange Concession in the Central Passenger Terminal Complex at Hartsfield Atlanta International Airport, hereinafter the "Airport," for a term of five years from June 1, 1996, through May 31, 2001; and

WHEREAS, section 2 of the Lease Agreement, grants the City the exclusive right to extend the Term of the Lease for one additional period of five (5) years; and

WHEREAS, the Aviation General Manager and the Purchasing Agent of the Bureau of Purchasing and Real Estate recommends that the term of said Lease Agreement be extended, pursuant to said exclusive right, and that certain terms and conditions thereof be amended, and First Union National Bank is ready and willing to continue providing banking and foreign currency exchange services under such amended terms during such extension period, as hereinafter set forth.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Mayor be and he hereby is authorized to exercise the City's option for a five (5) year extension on behalf of the City of Atlanta an Extension Agreement and Second Amendment to said Lease Agreement, FC 6419-95, as heretofore amended, with First Union National Bank, for Banking Services and Foreign Currency Exchange Concession at the Airport, which shall contain substantially the following terms and conditions:

1. The Term shall be extended for five (5) years, from June 1, 2001, to May 31, 2006.
2. The Premises as described in Section 1.1 thereof shall be amended by adding two (2) new locations for Automatic Teller Machines ("ATM's") in the Ground Transportation Center on the West Curb area of the Landside Terminal Buildings in specific locations to be designated by the Aviation General Manager.
3. The minimum number of ATM's required in Subsection 1.2D to be maintained in the Premises shall be increased from twelve (12) to fourteen (14) at all times.
4. The weekend hours of operation of the Banking Center in the Atrium, as provided in Subsection 3.2, shall be changed from mandatory to discretionary, whereby the City,

acting through the Aviation General Manager, shall have the right to eliminate Weekend Credits and allow First Union the right to continue weekend operation voluntarily without receiving Weekend Credits for such operation. The Aviation General Manager shall have the right to eliminate the Weekend Credits provided for in Subsections 3.2 and 5.2 upon at least thirty (30) days prior written notice to First Union National Bank.

BE IT FURTHER RESOLVED, that the City Attorney be and hereby is directed to prepare said Extension Agreement and Second Amendment for execution by the Mayor, to be approved as to form by the City Attorney.

BE IT FINALLY RESOLVED, that said Extension Agreement and Second Amendment shall not become binding upon the City, and the City shall incur no obligation nor liability thereunder until the same has been signed by the Mayor and delivered to First Union National Bank.

**Hartsfield Atlanta
International Airport**



2001 OCT 30 PM 3:40

Bill Campbell
Mayor, City of Atlanta

Benjamin R. DeCosta
Aviation General Manager

October 29, 2001

Ms. Felicia Strong-Whitaker
Director
Bureau of Purchasing and Real Estate
55 Trinity, S.W., Suite 1790
Atlanta, GA 30335

Re: First Union National Bank Extension

Dear Felicia:

This letter serves as a recommendation that the City of Atlanta extend the First Union National Bank Lease Agreement (FC-6419-95) dated June 1, 1996 between the City of Atlanta for a period of five (5) years. The proposed Extension runs from June 1, 2001, through May 31, 2006.

The Amendment changes certain terms in order to enhance customer service and lower the City's cost during the extension period. First Union currently operates a Full Service Bank and Foreign Currency Exchange service in the Atrium and 16 ATM locations throughout the Airport.

If you have questions or need any assistance please contact Kyle Mastin at 209-2100.

Sincerely,

Benjamin DeCosta
Aviation General Manager

BD/dvc

cc: Carolyn Chavis
Kyle Mastin
Carole Dortch
Mary Eady



City of Atlanta • Department of Aviation

P.O. Box 20509 • Atlanta, GA USA 30320-2509 • Tel: (404) 530-6600 • Fax: (404) 530-6803
Web Site: WWW.Atlanta-Airport.Com



First Union National Bank
GA9789
1104 Peachtree Parkway
Peachtree City, GA 30269
Tel 770 486-0359
Fax 770 486-0717

2001 OCT 30 PM 3:40

July 9, 2001

Mr. Kyle Mastin
Concessions Manager
Department of Aviation
P.O. Box 20509
Atlanta, Ga. 30320

Dear Kyle,

Please allow this letter to serve as confirmation that First Union is in agreement with renewing the Banking Services contract for another five (5) year term including the provisions listed below:

1. First Union to install two (2) external ATMs in the Ground Transportation area of Airport.
2. First Union will replace the two (2) existing Wachovia ATMs on the International Terminal with First Union ATMs.
3. First Union will provide a monthly recap of all transactions produced by ATM location.
4. The Airport will have the right to discontinue the yearly weekend credit given to First Union for the operation of Banking Center on weekends.

First Union will continue the operation of Banking Center and ATMs under the same terms and conditions of existing contract until a new Resolution is approved by City Council. We would ask that all changes are effective with the date of the Resolution including the discontinuance of the weekend credit.

Kyle, please let me know when Resolution is complete and we have green light to move ahead with refurbishment of premises. Thank you.

Cordially,

Valeneia "OJ" Parks
Vice President
Regional ATM Manager

TRANSMITTAL FORM FOR LEGISLATION

To Mayor's Office: Greg Pridgeon

General Manager's Signature: MCA

From: Originating Dept. Aviation

Committees of Purview: TC

Committee Meetings: 11/14/01

Contact: Kyle Mastin (404-209-2107)

Committee Deadline: 11/02/01

City Council Meeting: 11/19/01

CAPTION:

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE AN EXTENSION AGREEMENT AND SECOND AMENDMENT TO CONTRACT FC 6419-95, THE LEASE AGREEMENT WITH FIRST UNION NATIONAL BANK FOR BANKING SERVICES AND FOREIGN CURRENCY EXCHANGE CONCESSION IN THE CENTRAL PASSENGER TERMINAL COMPLEX AT HARTSFIELD ATLANTA INTERNATIONAL AIRPORT, WHICH SHALL EXERCISE THE CITY'S OPTION FOR A FIVE (5) YEAR EXTENSION OF THE TERM OF THE CONTRACT, AND WHICH SHALL AMEND THE PREMISES WITH RESPECT TO AUTOMATIC TELLER MACHINES, THE OPERATIONS WITH RESPECT TO THE BANKING CENTER WEEKEND HOURS, AND PROVIDE FOR ELIMINATION OF WEEKEND CREDITS; AND FOR OTHER PURPOSES.

BACKGROUND/DISCUSSION:

This extension is needed to assure the Airport users, the traveling public, airlines' and other tenants' employees, of uninterrupted Banking, Currency Exchange, and Automatic Teller Machine services at Hartsfield. The Amendment is needed to enable the City to eliminate the current subsidy for weekend service by the Banking Center in the Atrium, if it is determined by the Aviation General Manager that the benefit to the City is not commensurate with the cost to the City of providing service during limited hours on Saturdays and Sundays. The Amendment will also provide for two new ATM locations in the busy Ground Transportation Center on the West Curb of the Terminal Buildings, as an added convenience to local passenger traffic.

FINANCIAL IMPACT:

Positive

Source of Funds:

N/A

Mayor's Staff Only:

Received by Mayor's Office: 10/30/01

(date)

Reviewed: _____

(Initials)

(date)

Submitted to Council: _____

Action by Committee: ☐ Approved ☐ Adversed ☐ Held ☐ Amended

☐ Substitute ☐ Referred ☐ Other